

G. Laffitte is a family-owned real estate development company specializing in subdivisions and gated communities, now preparing for its third generation of management.

Despite its market experience, the company faced operational inefficiencies due to outdated and fragmented software systems built on Microsoft technologies such as ASP.NET, MS Access, and C#, along with frameworks like Angular.

These systems acted more as auxiliary tools than central data sources, relying heavily on manual processes with minimal validation. This setup limited efficiency, scalability, and effective management.

Compounding these issues, G. Laffitte lacked a dedicated technology partner and had received poor service from previous providers, while much of the codebase had become legacy and required modernization.

Visionnaire addressed these challenges with a clear initial mission: stabilize the system's performance while ensuring operability during the company's strategic planning phase. Their approach focused on three fronts: improving performance through system optimizations, implementing validation rules and enhancing the user interface to transform the system into a reliable and centralized tool, and delivering efficient maintenance with agile support and quick issue resolution.

Leveraging its *expertise* in Microsoft technologies and modern frameworks, Visionnaire not only ensured stability but also modernized large portions of the legacy codebase. These updates allowed G. Laffitte to maintain its existing investment while creating a stronger foundation. This collaboration illustrates how strategic partnerships and careful project management can turn obstacles into growth opportunities, enabling companies to evolve with confidence, efficiency, and long-term vision.